# **UNITED STATES** SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

# FORM 8-K

#### CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of report (Date of earliest event reported): May 11, 2016

# **TopBuild Corp.**

(Exact name of registrant as specified in its charter)

DELAWARE (State or other Jurisdiction of Incorporation)

001-36870 (Commission File Number)

47-3096382 (IRS Employer Identification No.)

260 Jimmy Ann Drive, Daytona Beach, Florida (Address of Principal Executive Offices)

32114 (Zip Code)

Registrant's telephone number, including area code: (386) 304-2200

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) 

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On May 11, 2016, TopBuild Corp. (the "Company") issued a press release announcing its financial results for the quarter ended March 31, 2016 (the "Press Release"). The Press Release, which is attached as Exhibit 99.1, and the information included in Item 7.01 of this Current Report on Form 8-K (this "Report") are incorporated herein by reference.

The information in the Press Release and in this Item 2.02 is "furnished" and not "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section. Such information may be incorporated by reference in another filing under the Exchange Act or the Securities Act of 1933, as amended (the "Securities Act"), only if and to the extent such subsequent filing specifically references such information.

#### Item 7.01. Regulation FD Disclosure.

On May 11, 2016, the Company issued a Press Release announcing its financial results for the quarter ended March 31, 2016. The Press Release, which is attached as Exhibit 99.1, and the information included in Item 2.02 of this Form 8-K are incorporated herein by reference.

The information in the Press Release and this Item 7.01 is "furnished" and not "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that section. Such information may be incorporated by reference in another filing under the Exchange Act or the Securities Act only if and to the extent such subsequent filing specifically references the information incorporated by reference herein.

### Item 9.01. Financial Statements and Exhibits.

## (d) Exhibits

The following exhibits are furnished as part of this Report to the extent described in Item 2.02 and Item 7.01.

Exhibit Number	Title
99.1	Press release issued by TopBuild Corp., dated May 11, 2016, announcing its financial results for the quarter ended March 31, 2016.

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# TOPBUILD CORP.

By: /s/ John S. Peterson Name: John S. Peterson

Title: Vice President and Chief Financial Officer

Dated: May 11, 2016

# EXHIBIT INDEX

Exhibit
Number
99.1

 Title

 Press release issued by TopBuild Corp., dated May 11, 2016, announcing its financial results for the quarter ended March 31, 2016.

- Net sales Increased 15.5% to \$414 Million
- · \$19.8 Million Operating Profit
- \$20.8 Million on an Adjusted Basis, up \$14.1 Million
- \$0.29 Diluted Net Income per Share
- \$0.31 on an Adjusted Basis, up \$0.25 per Share

DAYTONA BEACH, May 11, 2016 — TopBuild Corp. (NYSE: BLD), the leading installer and distributor of insulation products to the U.S. construction industry, reported financial results for the quarter ended March 31, 2016.

Jerry Volas, Chief Executive Officer, stated, "We had an excellent quarter. The mild winter was a strong contributor to our top line results and our focus on operating efficiency drove a significant improvement in our first quarter operating margin to an adjusted 5.0% from an adjusted 1.9% a year ago. As we look to the remainder of the year, we expect business to remain strong. As a reminder, the first quarter is historically the lowest of the year, reflecting the seasonality of our business. Although we expect that to remain true this year, the magnitude of this seasonality may be less significant due to the strong first quarter.

"From a macro perspective, we believe the U.S. housing recovery will continue for the next several years. Although we expect that TopBuild will certainly be advantaged by that, we intend to outperform that recovery with organic growth and strategically selective acquisitions in both the residential and commercial space. Additionally, we believe that continued improvements in operating efficiency will optimize the impact of this expected growth on operating margins."

#### **First Quarter Financial Highlights**

(unless otherwise indicated, comparisons are to quarter ended March 31, 2015)

The Company noted that it had one operating adjustment in the first quarter of 2016, totaling \$1.0 million, primarily related to the closing of 13 branches and headcount reductions at its corporate headquarters, both of which were announced in March 2016.

- Net sales increased 15.5% to \$414.0 million.
- · Gross margin was 21.6%, up 100 basis points.
- · Operating profit was \$19.8 million compared to a loss of \$1.1 million. Adjusted operating profit was \$20.8 million compared to \$6.6 million.
- Operating margin was 4.8%. Adjusted operating margin was 5.0%, up 310 basis points.
- Net income was \$11.1 million, or \$0.29 per diluted share, compared to a loss of \$3.8 million or \$0.10 per diluted share. Adjusted net income was \$11.9 million, or \$0.31 per diluted share, compared to \$2.2 million or \$0.06 per diluted share.

At quarter end, the Company had cash and cash equivalents of \$108 million and availability under its revolving credit facility of \$70 million for total liquidity of \$178 million.

#### **Operating Segment Highlights**

(all comparisons are to quarter ended March 31, 2015)

- Installation (TruTeam<sup>SM</sup>)
  - Net sales increased 16.9%.
  - Operating margin was 4.9%. On an adjusted basis, operating margin was 5.3%, a 530 basis point improvement.
  - Distribution (Service Partners®)
    - Net sales rose 11.3%.
    - Operating margin was 8.9%. On an adjusted basis, operating margin was 9.0%, a 110 basis point improvement.



#### Share Repurchase Program

On March 3, 2016, the Company announced that its Board of Directors had approved a share repurchase program. Under the program, the Company may purchase up to \$50 million in shares of its common stock during a twelve-month period ending February 28, 2017. In the first quarter, the Company repurchased 53,408 shares at an average price of \$28.81.

Repurchases will be made from time to time at the Company's discretion, based on ongoing assessments of the capital needs of the Company, the market price of its common stock and general market conditions. The program may be suspended or discontinued at any time.

#### Additional Information

Quarterly supplemental materials, including a presentation that will be referenced on today's conference call, are available on the "Investors" section of the Company's website at www.topbuild.com.

#### **Conference Call**

A conference call to discuss the Company's first quarter 2016 financial results is scheduled for today, Wednesday, May 11, 2016, at 9:00 a.m. Eastern Time. Call participants may access the call by dialing (800) 667-9701. The conference call will be webcast simultaneously on the "Investors" section of the Company's website at www.topbuild.com.

A replay of the call will be available for one week on TopBuild's website or by phone by dialing (800) 633-8284. The replay passcode is 21807487.

## Use of Non-GAAP Financial Measures

The "adjusted" financial measures presented above are not calculated in accordance with generally accepted accounting principles ("GAAP"). The Company believes that these non-GAAP financial measures, which are used in managing the business, may provide users of this financial information with additional meaningful comparisons between current results and results in prior periods. Such non-GAAP financial measures are reconciled to their closest GAAP financial measures in tables contained in this news release. Non-GAAP financial measures and ratios should be viewed in addition to, and not as an alternative for, the Company's reported results under GAAP. Additional information may be found in the Company's filings with the Securities and Exchange Commission which are available on TopBuild's website under "Investors" at www.topbuild.com.

#### About TopBuild

TopBuild Corp., headquartered in Daytona Beach, Florida, is the leading installer and distributor of insulation products to the U.S. construction industry. We provide insulation services nationwide through TruTeam<sup>SM</sup>, which has over 175 branches in 40 states. OurService Partners<sup>®</sup> business distributes insulation from over 70 branches in 33 states. We leverage our national footprint to gain economies of scale while capitalizing on our local market presence to forge strong relationships with our customers. To learn more about TopBuild visit our website at www.topbuild.com.

This press release contains "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act. These forward-looking statements may address, among other things, our expected financial and operational results, and the related assumptions underlying our expected results. These forward-looking statements are distinguished by use of words such as "will," "would," "anticipate," "expect," "believe," "plan" or "intend," the negative of these terms, and similar references to future periods. These views involve risks and uncertainties that are difficult to predict and, accordingly, our actual results may differ materially from the results discussed in our forward-looking statements. Our forward-looking statements contained herein speak only as of the date of this press release. Factors or events that we cannot predict, including those described in the risk factors contained in our filings with the Securities and Exchange Commission, may cause our actual results to differ from those expressed in forward-looking statements. Although TopBuild believes the expectations reflected in such forward-looking statements as a result of new information, future events, or otherwise, except as required by applicable law.

Investor Relations and Media Contact Tabitha Zane tabitha.zane@topbuild.com 386-763-8801

(tables follow)

# TopBuild Corp. Condensed Consolidated Statements of Operations (Unaudited) (in thousands, except per common share amounts)

	Three Mo	Three Months Ended March 31,		
	2016		2015	
Net sales	\$ 41	4,024 \$	358,460	
Cost of sales	32	4,569	284,644	
Gross profit	8	9,455	73,816	
Selling, general, and administrative expense	6	9,688	74,963	
Operating profit (loss)	1	9,767	(1,147)	
Other income (expense), net:				
Interest expense	(	1,673)	(3,161)	
Other, net		75	8	
Other expense, net	(	1,598)	(3,153)	
Income (loss) from continuing operations before income taxes	1	8,169	(4,300)	
Income tax (expense) benefit from continuing operations	(	7,053)	500	
Income (loss) from continuing operations	1	1,116	(3,800)	
Income from discontinued operations, net		_	1	
Net income (loss)	<u>\$</u> 1	1,116 \$	(3,799)	
Income (loss) per common share:				
Basic:				
Income (loss) from continuing operations	\$	0.29 \$	(0.10)	
Income from discontinued operations, net				
Net income (loss)	<u>\$</u>	0.29 \$	(0.10)	
Diluted:				
Income (loss) from continuing operations	\$	0.29 \$	(0.10)	
Income from discontinued operations, net				
Net income (loss)	<u>\$</u>	0.29 \$	(0.10)	

## TopBuild Corp. Condensed Consolidated Balance Sheets and Other Financial Data (Unaudited) (dollars in thousands)

	As of				
	March 31, 2016		December 31, 2015		
ASSETS					
Current assets:					
Cash and cash equivalents Receivables, net of an allowance for doubtful accounts of \$3,334 and \$3,399 at March 31, 2016 and December 31, 2015, respectively	\$	108,150 243,000	\$	112,848	
Inventories, net		108,016		118,701	
Prepaid expenses and other current assets		6,096		13,263	
Total current assets		465,262		480,361	
Property and equipment, net		92,098		93,066	
Goodwill		1,044,041		1,044,041	
Other intangible assets, net		1,778		1,987	
Deferred tax assets, net		20,549		20,549	
Other assets		2,127		2,245	
Total assets	<u>\$</u>	1,625,855	\$	1,642,249	
LIABILITIES					
Current liabilities:					
Accounts payable	\$	223,308	\$	253,311	
Current portion of long-term debt		17,500		15,000	
Accrued liabilities		65,527		58,369	
Total current liabilities		306,335		326,680	
Long-term debt		173,543		178,457	
Deferred tax liabilities, net		181,251		181,254	
Long-term portion of insurance reserves		38,641		39,655	
Other liabilities		435		474	
Total liabilities		700,205		726,520	
EQUITY		925,650		915,729	
Total liabilities and equity	\$	1,625,855	\$	1,642,249	
		As of March 31,			
		2016		2015	
Other Financial Data					
Working Capital Days					
Receivable days		44		46	
Turning and the second s		20		22	

Inventory days	30	32
Accounts payable days	90	89
Working capital	\$ 127,708 \$	124,121
Working capital as a percentage of net sales for the trailing twelve months	7.6 %	8.1 %

## TopBuild Corp. Condensed Consolidated Statements of Cash Flows (Unaudited) (dollars in thousands)

		2016		2015
Net Cash From (For) Operating Activities:		2010	-	2013
Jet income (loss)	S	11,116	\$	(3,799
Adjustments to reconcile net income (loss) to net cash from (for) operating activities:	3	11,110	ф	(3,7))
Depreciation and amortization		2,895		3,053
Share-based compensation		1,600		808
Loss on sale or abandonment of property and equipment		950		97
Provision for bad debt expense		1,054		944
Loss from inventory obsolescence		335		358
Deferred income taxes, net		(3)		(500
Changes in certain assets and liabilities:		(5)		(500
Receivables, net		(8,505)		2,047
Inventories, net		10,350		2,223
Prepaid expenses and other current assets		7,167		450
Accounts payable		(29,846)		(31,265
Long-term portion of insurance reserves		(1,014)		1,713
Accrued liabilities		7,158		5,232
Other, net		96		5,252
Net cash from (for) operating activities		3,353		(18,639
Net easi nom (ior) operating activities		5,505		(10,05)
Cash Flows From (For) Investing Activities:				
Purchases of property and equipment		(2,900)		(2,298
Proceeds from sale of property and equipment		76		369
Other, net		68		140
Net cash for investing activities		(2,756)		(1,789
Cash Flows From (For) Financing Activities:				
Net transfer from Former Parent				21,062
Repayment of long-term debt		(2,500)		_
Taxes withheld and paid on employees' equity awards		(1,256)		
Repurchase of shares of common stock		(1,539)		
Net cash (for) from financing activities		(5,295)		21,062
Cash and Cash Equivalents				
(Decrease) increase for the period		(4,698)		634
Beginning of year		112,848		2,965
End of period	\$	108,150	\$	3,599
•				
upplemental disclosure of noncash investing activities:				
Accruals for property and equipment	\$	426	\$	—

# TopBuild Corp. Segment Data (Unaudited) (dollars in thousands)

	Т	Three Months Ended March 31,		
		2016	2015	Change
nstallation				
Sales	<u>\$</u>	272,878	\$ 233,363	16.9 %
Operating profit (loss), as reported	\$	13,506	\$ (1,032)	
Operating margin, as reported	Ψ	4.9 %	(0.4)%	6
oper uning murgin, us reported			(0.1)/	0
Rationalization charges†		828	642	
Legal adjustments, net			350	
Operating profit (loss), as adjusted	\$	14,334 9	\$ (40)	
Operating margin, as adjusted		5.3 %	(0.0)%	6
istribution				
Sales	\$	160,888	\$ 144,611	11.3 %
Operating profit, as reported	\$	14,333	\$ 11,377	
Operating margin, as reported	Ψ	8.9 %	7.9 %	6
oper dung margin, as reported			,	0
Rationalization charges		83	—	
Operating profit, as adjusted	\$	14,416 9	\$ 11,377	
Operating margin, as adjusted		9.0 %	7.9 %	6
otal				
Sales before eliminations	\$	433,766	\$ 377,974	
Intercompany eliminations		(19,742)	(19,514)	
Net sales after eliminations	\$		\$ 358,460	15.5 %
Operating profit, as reported - segment	\$	, -	\$ 10,345	
General corporate expense, net		(4,720)	(7,903)	
Intercompany eliminations and other adjustments		(3,352)	(3,589)	
Operating profit (loss), as reported	\$		\$ (1,147)	
Operating margin, as reported		4.8 %	(0.3)%	6
Rationalization charges:		1,008	642	
Legal adjustments, net		_	350	
Masco general corporate expense, net		_	7,903	
Masco direct corporate expense		_	4,397	
Expected standalone corporate expense			(5,500)	
Operating profit, as adjusted	\$	20,775	\$ 6,645	
Operating margin, as adjusted		5.0 %	1.9 %	6
Share-based compensation		1,600	808	
Depreciation and amortization		2,895	3,053	
EBITDA, as adjusted	\$	25,270	\$ 10,506	
		55,564		
Sales change period over period		22,207		
Sales change period over period EBITDA, as adjusted change period over period		14,764 26.6 %		

† 2015 Rationalization charges included spin-off charges.‡ 2016 Rationalization charges include corporate level adjustments as well as segment operating adjustments.

TopBuild Corp. Non-GAAP Reconciliations (Unaudited) (in thousands, except common share amounts)

		Three Months Ended March 31,			
		2016		2015	
Gross Profit and Operating Profit Reconciliations					
Net sales	\$	414,024	\$	358,460	
Gross profit, as reported	\$	89,455	\$	73,816	
Gross profit, as adjusted	\$	89,455	\$	73,816	
Gross margin, as reported		21.6 %	6	20.6 %	
Gross margin, as adjusted		21.6 %	ó	20.6 %	
Operating profit (loss), as reported	\$	19,767	\$	(1,147)	
Rationalization charges <sup>+</sup>		1,008		642	
Legal adjustments, net				350	
Masco general corporate expense, net		_		7,903	
Masco direct corporate expense		—		4,397	
Expected standalone corporate expense				(5,500)	
Operating profit, as adjusted	<u>\$</u>	20,775	\$	6,645	
Operating margin, as reported		4.8 %	, 0	(0.3)%	
Operating margin, as adjusted		5.0 %	ó	1.9 %	
Income Per Common Share Reconciliation					
Income (loss) from continuing operations before income taxes, as reported	\$	18,169	\$	(4,300)	
Rationalization charges <sup>+</sup>		1,008		642	
Legal adjustments, net		_		350	
Masco general corporate expense, net		_		7,903	
Masco direct corporate expense		_		4,397	
Expected standalone corporate expense				(5,500)	
Income from continuing operations before income taxes, as adjusted		19,177		3,492	
Tax rate at 38% and 36% for 2016 and 2015, respectively		(7,287)		(1,257)	
Income from continuing operations, as adjusted	<u>\$</u>	11,890	<u>\$</u>	2,235	
Income per common share, as adjusted	\$	0.31	\$	0.06	
Average diluted common shares outstanding		37,899,110		37,667,947	
+ 2015 Rationalization charges included spin-off charges					

† 2015 Rationalization charges included spin-off charges.